Message Text

UNCLASSIFIED PAGE 01 WARSAW 01943 090818Z 20 **ACTION EUR-06** INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /014 W ----- 011901 R 090627Z APR 74 FM AMEMBASSY WARSAW TO USDOC WASHDC INFO SECSTATE WASHDC 8489 AMEMBASSY BELGRADE AMEMBASSY BUCHAREST AMEMBASSY BUDAPEST AMEMBASSY MOSCOW AMEMBASSY PRAGUE AMEMBASSY SOFIA AMEMBASSY VIENNA ZEN/AMCONSUL POZNAN (POUCH) AMCONSUL KRAKOW **UNCLAS WARSAW 1943** EO 11652: N/A TAGS: BEXP, PL, XH SUBJECT: TRADE MISSION SCHEUDLE FOR FALL OF 1974 REF: (A) WARSAW 1742; (B USDOC 4594 (BOTH NOTAL) FOR BEWT AND OIM VIENNA FOR EWTC 1. THE FOLLOWING TRADE MISSIONS AND PROMOTIONAL EVENTS HAVE BEEN PROPOSED FOR POLAND FOR THE FALL OF 1974. STATE OF IOWA IOGA TRADE MISSION OMA IOGA TRADE MISSION PMMI IOGA TRADE MISSION TELECOMMUNICATIONS TECHNICAL SALES SEMINAR UNCLASSIFIED

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PAGE 02 WARSAW 01943 090818Z

AGMA IOGA TRADE MISSION

POZNAN INTERNATIONAL CONSUMER GOODS FAIR (TAKON 74)

2. WE CNNOT HANDLE ALL THESE EVENTS DURING THE PERIOD PROPOSED (SEPT-EARLY NOVEMBER). UNLESS SOME EVENTS CAN BE RESCHEDULED TO WINTER MONTHS (DECEMBER-JANUARY-FEBRUARY), FOR WHICH AT PRESENT NO TRADE MISSIONS ARE PROPOSED, WE RECOMMEND THAT THE OMA IOGA MISSION AND THE IOWA IOGA MISSION NOT RPT NOT INCLUDE POLAND ON ITINERARY. OF MISSIONS PROPOSED, THESE TWO HAVE LEAST LIKEIHOOD OF SUCCESS.

3. FOR REMIANING MISSIONS, WE PROPOSE FOLLOWING SCHEDULE FOR POLAND:

JULY OR AUGUST: ADVANCE FOR TELECOMMUNICATIONS TECHNICAL SALES SEMINAR;

SEPT 3-6: TELECOMMUNICATIONS TECHNICAL SALES SEMINAR.

SEPT 16-18: ADVANCE FOR AGMA IOGA TRADE MISSION.

SEPT 22-29: BDO AT POZNAN INTERNATIONAL CONSUMER GOODS FAIR, TO BE COMBINED WITH ADVANCE FOR PMMI IOGA TRADE MISSION (SEE WARSAW 1662).

OCTOBER 14-18: OR OCTOBER 21-25: AGMA IOGA TRADE MISSION NOVEMBER 2-7; PMMI IOGA TRADE MISSION.

4. UNDER NO CIRCUMSTANCES CAN POST SUPPORT TWO MISSIONS SIMULTANEOUSLY, OR ANY MISSION DURING PERIOD OF POZNAN FAIR IF BDO RECOMMENDED IN WARSAW 1662 IS ACCEPTED. DAVIES

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Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: n/a Control Number: n/a Copy: SINGLE Draft Date: 09 APR 1974 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: n/a Disposition Approved on Date: Disposition Authority: n/a Disposition Case Number: n/a

Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:

Document Number: 1974WARSAW01943 Document Source: CORE Document Unique ID: 00

Drafter: n/a Enclosure: n/a Executive Order: N/A Errors: N/A

Film Number: D740080-0757

From: WARSAW Handling Restrictions: n/a

Image Path:

Legacy Key: link1974/newtext/t19740453/aaaabwqp.tel Line Count: 96

Locator: TEXT ON-LINE, ON MICROFILM Office: ACTION EUR Original Classification: UNCLASSIFIED Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2

Previous Channel Indicators: Previous Classification: n/a

Previous Handling Restrictions: n/a
Reference: (A) WARSAW 1742; (B USDOC 4594 (BOTH
Review Action: RELEASED, APPROVED
Review Authority: golinofr
Pavious Comment: p/o

Review Comment: n/a Review Content Flags: Review Date: 04 JUN 2002

Review Event:

Review Exemptions: n/a
Review History: RELEASED <04 JUN 2002 by bryansd0>; APPROVED <05 JUN 2002 by golinofr>

Review Markings:

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Review Media Identifier: Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: TRADE MISSION SCHEUDLE FOR FALL OF 1974

TAGS: BEXP, PL, XH

To: n/a

Type: TE

Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005